

## IMPORTANT

IF YOU ARE IN ANY DOUBT AS TO ANY ASPECT OF THIS FORM OF APPLICATION FOR EXCESS RIGHTS SHARES ("EAF") OR AS TO THE ACTION TO BE TAKEN, YOU SHOULD CONSULT YOUR LICENSED SECURITIES DEALER, BANK MANAGER, SOLICITOR, PROFESSIONAL ACCOUNTANT OR OTHER PROFESSIONAL ADVISER. THIS EAF IS VALUABLE BUT IS NOT TRANSFERABLE AND IS FOR THE USE ONLY BY THE QUALIFYING SHAREHOLDER(S) NAMED BELOW WHO WISHES TO APPLY FOR EXCESS RIGHTS SHARES IN ADDITION TO THOSE TO WHICH HE/SHE/IT IS ENTITLED UNDER THE RIGHTS ISSUE. APPLICATIONS MUST BE RECEIVED BY NOT LATER THAN 4:00 P.M. ON TUESDAY, 30 DECEMBER 2014.

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited and Hong Kong Securities Clearing Company Limited take no responsibility for the contents of this EAF, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this EAF.

Capitalised terms used herein have the same meanings as those defined in the prospectus issued by Renhe Commercial Holdings Company Limited (the "Company") dated Thursday, 11 December 2014 (the "Prospectus") unless the context requires otherwise. A copy of each of the Rights Issue Documents, together with the document mentioned in the paragraph headed "16. Documents Delivered to the Registrar of Companies" in Appendix III to the Prospectus, has been registered by the Registrar of Companies in Hong Kong as required under section 342C of the Companies (Winding Up and Miscellaneous Provisions) Ordinance. The Securities and Futures Commission of Hong Kong and the Registrar of Companies in Hong Kong take no responsibility as to the contents of any of the documents referred to above.

Dealings in the Shares and the Rights Shares in their all-paid and fully-paid forms may be settled through CCASS and you should consult your stockbroker or other registered securities dealer, bank manager, solicitor, professional accountant or other professional advisers for details of those settlement arrangements and how such arrangements may affect your rights and interests. This EAF and all applications made pursuant to it are governed by and shall be construed in accordance with the laws of Hong Kong.

The Prospectus and/or the PAL and/or this EAF have not been and will not be registered or filed under any applicable securities or equivalent legislation of any jurisdictions other than (i) the PRC (in accordance with the notice of China Securities and Regulatory Commission "Filing Requirement for Hong Kong Listed Issuers Making Rights Issues to Mainland Shareholders through Shanghai-Hong Kong Stock Connect" (Announcement 2014 No.4) and (ii) Hong Kong. No action has been taken to permit the offering of the Rights Shares, or the distribution of the Prospectus and/or the PAL and/or this EAF, in any territory or jurisdiction outside Hong Kong. Accordingly, no person receiving a copy of the Prospectus and/or the PAL and/or this EAF in any territory or jurisdiction other than Hong Kong may treat it as an offer or invitation to apply for the Rights Shares, unless in a territory or jurisdiction where such an offer or invitation could lawfully be made without compliance with any registration or other legal or regulatory requirements thereof or where the offer is made in reliance on an exemption or where compliance with the relevant legal or regulatory requirement will not, in the Board's judgment, be unduly burdensome.

It is the responsibility of anyone (including but not limited to any agent, custodian, nominee or trustee) receiving a copy of the Prospectus and/or the PAL and/or this EAF outside Hong Kong and wishing to make an application for the Rights Shares to satisfy himself/herself as to the full observance of the laws and regulations of the relevant territory or jurisdiction including the obtaining of any government or other consents and to pay any tax and duties required to be paid in such territory or jurisdiction in connection therewith. Any acceptance of the offer of the Rights Shares by any such person will be deemed to constitute a representation and warranty from such person to the Company that these local laws and requirements have been fully complied with. For the avoidance of doubt, neither HKSCC nor HKSCC Nominees Limited is subject to any of the above representations and warranties. If you are in any doubt as to your position, you should consult your own professional advisers.

The Company reserves the right to permit any Shareholder (whether as a direct holder or a beneficial owner) whose registered address is in, or who is otherwise resides in, a jurisdiction other than Hong Kong to take up his/her/its Rights Shares in its nil-paid form and/or apply for excess Rights Shares if the Company, in its absolute discretion, is satisfied that the transaction in question is exempt from or not subject to the legislation or regulations giving rise to the restrictions in question.

It should be noted that the Underwriter may, upon giving notice in writing to the Company, terminate the Underwriting Agreement with immediate effect at any time prior to the Latest Time for Termination, upon the occurrence of certain events, including force majeure events. These events are set out in the section headed "Termination of the Underwriting Agreement" of the Prospectus. If the Underwriter exercises such right, the Underwriting Agreement will not become unconditional and the Rights Issue will not proceed. Please refer to the paragraph headed "Conditions of the Underwriting Agreement" in the "Letter from the Board" in the Prospectus for further details.

Hong Kong Branch Share Registrar  
and Transfer Office:  
Computershare Hong Kong Investor Services Limited  
Shops 1712-1716, 17th Floor, Hopewell Centre  
183 Queen's Road East  
Wanchai  
Hong Kong



Principal Place of Business in Hong Kong:  
Suites 603-606  
One International Finance Centre  
1 Harbour View Street  
Central  
Hong Kong

Registered Office:  
Cricket Square  
Hutchins Drive  
P.O. Box 2681  
Grand Cayman KY1-1111  
Cayman Islands

11 December 2014

## RENHE COMMERCIAL HOLDINGS COMPANY LIMITED

人和商業控股有限公司\*  
(Incorporated in the Cayman Islands with limited liability)  
(Stock Code: 1387)

RIGHTS ISSUE AT THE SUBSCRIPTION PRICE OF HK\$0.32 EACH  
ON THE BASIS OF ONE RIGHTS SHARE FOR EVERY TWO EXISTING SHARES  
HELD ON THE RECORD DATE PAYABLE IN FULL ON ACCEPTANCE BY NO LATER THAN  
4:00 P.M. ON TUESDAY, 30 DECEMBER 2014

## FORM OF APPLICATION FOR EXCESS RIGHTS SHARES

Name(s) and address(es) of Qualifying Shareholder(s)

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Application can only be made by  
the Qualifying Shareholder(s)  
named here.

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To: The Directors  
Renhe Commercial Holdings Company Limited

Dear Sirs,

I/We, being the registered holder(s) named above of Shares, hereby irrevocably apply for \_\_\_\_\_ excess Rights Share(s) at the Subscription Price of HK\$0.32 per Rights Share under the Rights Issue in respect of which I/we enclose a separate remittance in favour of "RENHE COMMERCIAL HOLDINGS COMPANY LIMITED – EXCESS APPLICATION ACCOUNT" and crossed "Account Payee Only" issued for HK\$ \_\_\_\_\_ being the payment in full on application for the aforementioned number of excess Rights Shares.

I/we hereby request you to allot such excess Rights Shares applied for, or any lesser number, to me/us and to send by ordinary post at my/our risk to the address shown above my/our share certificate(s) for the number of excess Rights Shares as may be allotted to me/us in respect of this application and/or a cheque for any application monies refundable to me/us. I/We understand that allotments in respect of this application shall be made at the discretion of the Directors on a fair and equitable basis as set out in the paragraph headed "Application for excess Rights Shares" in the section headed "Letter from the Board" of the Prospectus. I/We acknowledge that I am/we are not guaranteed to be allotted all or any of the excess Rights Shares applied for.

I/We, hereby undertake to accept such number of excess Rights Shares as may be allotted to me/us as aforesaid upon the terms set out in the Prospectus and subject to the memorandum of association and the articles of association of the Company. In respect of any excess Rights Shares allotted to me/us, I/we authorise you to place my/our name(s) on the register of members of the Company as holder(s) of such Rights Shares.

1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_ 4. \_\_\_\_\_

Signature(s) of applicant(s) (all joint applicant(s) must sign)

Date: \_\_\_\_\_ 2014

Contact Telephone Number: \_\_\_\_\_

This EAF should be completed and lodged, together with payment as to HK\$0.32 per Rights Share for the number of excess Rights Shares applied for by a cheque or a cashier's order, with the Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, so as to be received by not later than 4:00 p.m. on Tuesday, 30 December 2014. All remittances must be made by cheque or cashier's order in Hong Kong dollars. Cheques must be drawn on an account with, or cashier's orders must be issued by, a licensed bank in Hong Kong. All such cheques or cashier's orders must be made payable to "RENHE COMMERCIAL HOLDINGS COMPANY LIMITED – EXCESS APPLICATION ACCOUNT" and crossed "Account Payee Only". All enquiries in connection with this EAF should be addressed to the Share Registrar at the above address.

All cheques and cashier's orders will be presented for payment immediately following receipt and all interest earned on such monies (if any) will be retained for the benefit of the Company. Completion and lodgment of this EAF for excess Rights Shares together with a cheque or a cashier's order in payment for the excess Rights Shares applied for will constitute a warranty by the applicant(s) that the cheque or the cashier's order will be honoured on first presentation. Without prejudice to its other rights in respect thereof, the Company reserves the right to reject any application for excess Rights Shares in respect of which the accompanying cheque or cashier's order is dishonoured on first presentation.

If no excess Rights Share is allotted to you, a refund cheque for the full amount without interest tendered on application will be posted to you at your own risk and, if the number of excess Rights Shares allotted to you is less than the number applied for, the surplus application monies, without interest, will be posted to you at your own risk. Such posting is expected to take place on or around Thursday, 8 January 2015 by ordinary post. Any such cheque will be drawn in favour of the person(s) named on this form. It is expected that share certificates in respect of the Rights Shares will be posted at your own on or around Thursday, 8 January 2015.

All documents, including refund cheques (if any), will be sent by ordinary post at the risk of the relevant applicants or other persons entitled thereto to the registered address kept by the Share Registrar.

All references to times and dates mentioned in this form refer to Hong Kong local times and dates.

By completing, signing and submitting this EAF, you agree to disclose to the Company and/or the Share Registrar and their respective advisers and agents personal data and any information which they require about you or the person(s) for whose benefit you have made the application for excess Rights Shares. The Personal Data (Privacy) Ordinance (Chapter 486 of the laws of Hong Kong) (the "Ordinance") provides you with the right to ascertain whether the Company or the Share Registrar holds your personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and the Share Registrar have the right to charge a reasonable fee for the processing of any such request.

All requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to the Company, at its principal place of business in Hong Kong at Suites 603-606, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong or as notified from time to time, for the attention of the company secretary, or (as the case may be) to the Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, for the attention of Privacy Compliance Officer.

A SEPARATE CHEQUE OR CASHIER'S ORDER MUST ACCOMPANY EACH APPLICATION  
NO RECEIPT WILL BE GIVEN

For office use only

Application number	Number of excess Rights Shares applied for	Amount paid on application	Balance refunded
		HK\$	HK\$

THIS FORM IS NOT FOR RELEASE, PUBLICATION OR DISTRIBUTION, DIRECTLY OR INDIRECTLY, IN OR INTO THE UNITED STATES.

\* For identification purpose only